

# *Ocean Rate Bulletin*



## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: July 2003

Month\Year: 61.1 \ 232.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	24%	15%	13	\$3,875	\$230	\$40							\$4,145
Maersk-SeaLand	20%	17%	15	\$3,775	\$230	\$40							\$4,045
MOL	18%	16%	13	\$3,300	\$230	\$40							\$3,570
Hyundai	13%	15%	16										
P&O Nedlloyd	10%	9%	13	\$3,250	\$230								\$3,480
Yang Ming	10%	7%	16										
NYK Line	5%	13%	17	\$2,775	\$230								\$3,005
APL	1%	8%	13	\$4,650	\$230	\$40							\$4,920
Weighted Average Container Rate													\$3,849

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: July 2003

Month\Year: 51.8 \ 167.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	43%	26%	12	\$3,300	\$230	\$40							\$3,570
APL	27%	15%	13	\$4,650	\$230	\$40	3%						\$5,060
Yang Ming	15%	39%	16										
P&O Nedlloyd	8%	12%	13	\$4,125	\$230		4%						\$4,520
Evergreen	4%	1%	20	\$3,400	\$230	\$40							\$3,670
NYK Line	4%	1%	14	\$2,775	\$230								\$3,005
OOCL	0%	5%	13	\$3,875	\$230	\$40							\$4,145

Weighted Average Container Rate \$4,103

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

*Monthly Market Share For: July 2003*

Month\Year: 2.9 \ 5.8

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	68%	78%	13	\$4,175	\$230	\$40							\$4,445
MOL	32%	22%	22	\$3,800	\$230	\$40							\$4,070

*Weighted Average Container Rate*    \$4,329

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: July 2003

Month\Year: 67.6 \ 339.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	41%	32%	21	\$3,800	\$230	\$40							\$4,070
OOCL	27%	27%	17	\$4,175	\$230	\$40							\$4,445
P&O Nedlloyd	12%	22%	17	\$4,125	\$230	\$40	10%						\$4,808
APL	12%	15%	21	\$4,100	\$230	\$40	8%						\$4,698
Yang Ming	6%	3%	21										
NYK Line	3%	1%	17	\$2,975	\$230								\$3,205
Weighted Average Container Rate													\$4,320

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: July 2003

Month\Year: 16.5 \ 124.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	36%	13%	9	\$4,050	\$230	\$40	41%						\$5,981
Maersk-SeaLand	26%	41%	11	\$3,775	\$230	\$40	41%						\$5,593
Hyundai	24%	3%	40										
OOCL	12%	3%	10	\$3,675	\$230	\$40							\$3,945
K Line	1%	7%	10	\$2,700	\$285	\$40	41%						\$4,132
Yang Ming	0%	6%	10										
Hanjin	0%	16%	10	\$3,250	\$230	\$40	41%						\$4,853
NYK Line	0%	5%	12	\$2,825	\$230								\$3,055
MOL	0%	3%	11	\$3,300	\$230	\$40							\$3,570

**Weighted Average Container Rate** \$5,492